

V.I.P. PROGRAM CONTRACT

WHAT YOU CAN EXPECT:

- Experienced trainer
- 13 modules of training to get you up to speed and ready to run your real estate business
- Weekly accountability with Q&A
- Transaction support and guidance

REQUIREMENTS FOR GRADUATION:

- Attend all required training sessions
- Complete and pass off all required homework assignments and Case Studies
- Close a minimum of 6 real estate transactions (rental/lease agreements & referrals excluded)
 - If you join a team, you remain on the VIP Commission Plan until all the requirements for graduation have been met
 - Transactions that are split with another agent in the brokerage are given credit in proportion to the split (example: you split a transaction 50/50. You will receive 0.50 credit toward your required 6 closed transactions).

COMMISSION STRUCTURE:

- 60/40 split* + 6% Resource Fee
- No cap during training program
- 70/30 split + 6% Resource Fee on personal transactions

ONBOARDING FEE: \$300 (due within 30 days of joining the brokerage).

This fee covers the cost of business cards, BHG Momentum Design Center, Trainual, professional headshot, branded name badge, marketing package, training package including Best Year Ever Calculator, case studies, day tracker, business planner, V.I.P. Jumpstart Guide.

AGENT NAME _____

AGENT SIGNATURE _____

BROKERAGE REPRESENTATIVE NAME _____

BROKERAGE REPRESENTATIVE SIGNATURE _____